



MONTHLY MANAGEMENT REPORT

GreenScape Landscaping

A concise monthly view of financial performance, operations, job economics, and management priorities.

REPORTING PERIOD

Sep 2026

Version V1

Published

Complete data

PREPARED FOR
GreenScape Landscaping

Approved report available
Report version 1 · Management analysis available

OPEN REPORT

01

Executive Overview

What happened?

Executive overview, core KPIs, trends, service mix, and key takeaways.

02

Expense & Labor Drivers

Why did it happen?

Labor costs and hours, the expense trend, and the largest spending categories.

03

Jobs & Services

Where did it happen, and what should I do?

Sales-linked job activity, service profitability, and management priorities.

04

Monthly Management Analysis

What does the complete picture mean?

Validated AI-assisted management narrative built from deterministic report facts.

DATA

Data Coverage & Quality

See exactly what data supported this report, its coverage tier, historical depth, and any limitations.



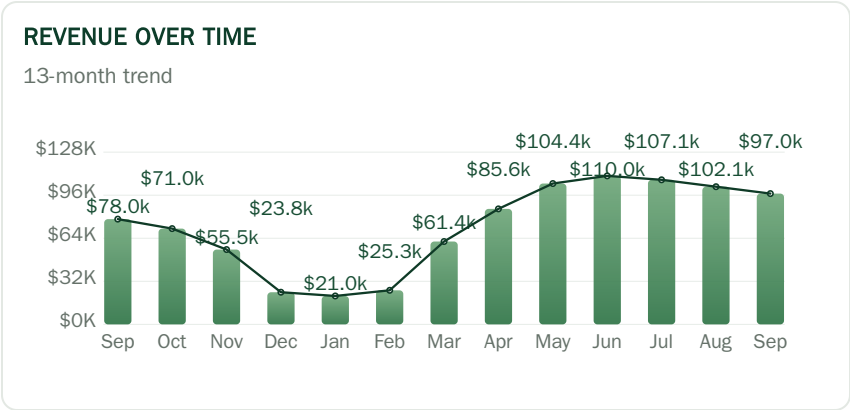
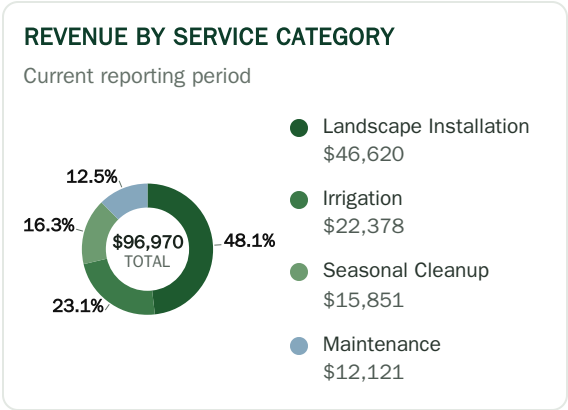
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Executive Overview

GreenScape Landscaping
September 2026

What happened?

<div>REVENUE</div> <div>\$96,970</div> <div>↓ 5.0% vs Aug 2026</div> <div>↑ 24.3% vs Sep 2025</div>	<div>GROSS PROFIT</div> <div>\$40,602</div> <div>↓ 5.0% vs Aug 2026</div> <div>↑ 11.5% vs Sep 2025</div>	<div>GROSS MARGIN</div> <div>41.9%</div> <div>→ +0.0 pts vs Aug 2026</div> <div>↓ -4.8 pts vs Sep 2025</div>
<div>NET PROFIT</div> <div>\$33,646</div> <div>↓ 2.4% vs Aug 2026</div> <div>↑ 13.1% vs Sep 2025</div>	<div>DISTINCT SALES-LINKED JOBS</div> <div>72</div> <div>↓ 5.3% vs Aug 2026</div> <div>↑ 20.0% vs Sep 2025</div>	<div>AVERAGE REVENUE PER SALES-LINKED JOB</div> <div>\$1,346.80</div> <div>↑ 0.3% vs Aug 2026</div> <div>↑ 3.6% vs Sep 2025</div>



TOP 5 INSIGHTS THIS MONTH

<div>1</div> <div>Revenue was -5.0% vs last month and +24.3% year over year.</div>	<div>2</div> <div>Gross profit reached \$40,602 at a 41.9% margin.</div>	<div>3</div> <div>Labor cost was \$32,992; overtime totaled 134 hours.</div>	<div>4</div> <div>Landscape Installation led gross profit at \$13,236.</div>	<div>5</div> <div>Landscape Installation had the lowest margin at 28.4%; review pricing and direct costs.</div>
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EXECUTIVE SUMMARY

GreenScape enters the autumn transition with a stronger revenue base than the same month last year. Summer labor rates and installation materials put pressure on margins. Maintenance provides continuity; review installation pricing and crew allocation before committing to the next busy period.

Focus areas this month

1

Monitor labor costs — labor represented 34.0% of revenue.

2

Overtime totaled 134 hours this month.

3

Landscape Installation had the lowest service-category margin at 28.4%.

4

Average job value was \$1,346.80, +0.3% vs last month.



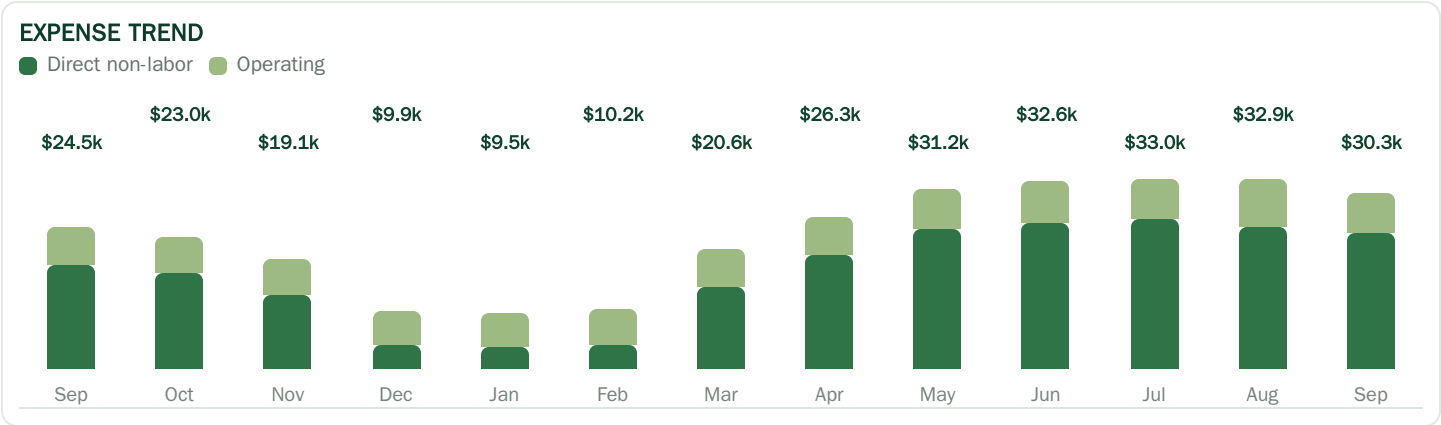
Expense & Labor Drivers

GreenScape Landscaping
Sep 2026

Why did it happen?

LABOR OVERVIEW

TOTAL LABOR COST	LABOR % OF REVENUE	TOTAL HOURS WORKED	OVERTIME HOURS	AVG. LABOR COST / HOUR
\$32,992	34.0%	1,112	134	\$29.68
↓ -5.0% vs Aug 2026 ↑ +39.2% vs Sep 2025	→ +0.0 pts vs Aug 2026 ↑ +3.6 pts vs Sep 2025	↓ -5.0% vs Aug 2026 ↑ +24.3% vs Sep 2025	↓ -4.9% vs Aug 2026 ↑ +274.1% vs Sep 2025	→ +0.0% vs Aug 2026 ↑ +11.9% vs Sep 2025



EXPENSE CATEGORIES		
Direct and operating expenses · payroll shown separately above		
Materials & Job Supplies		\$23,375
Direct		77.1%
Equipment & Vehicle		\$3,100
Operating		10.2%
Insurance & Office		\$2,200
Operating		7.3%
Fuel		\$1,656
Operating		5.5%



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Jobs & Services

GreenScape Landscaping
Sep 2026

Where did it happen, and what should I do?

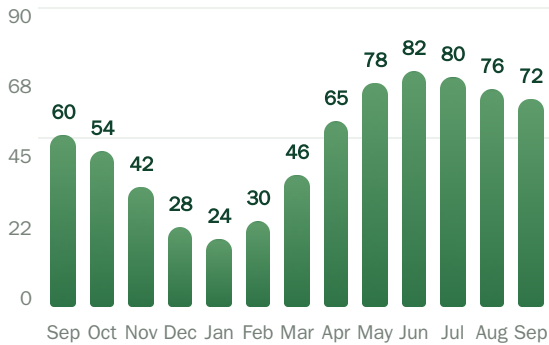
JOB PERFORMANCE

13-month trend of distinct sales-linked job IDs

DISTINCT
SALES-LINKED
JOBS

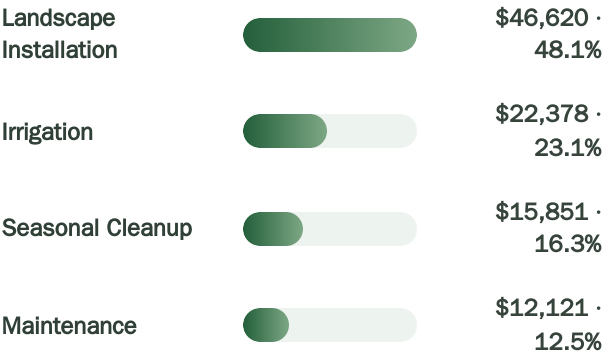
72

↓ -5.3% vs
Aug 2026
↑ +20.0% vs
Sep 2025



SERVICE REVENUE MIX

Current period



4 SERVICE CATEGORIES BY GROSS PROFIT

SERVICE	SALES-LINKED JOB IDS	REVENUE	GROSS PROFIT	MARGIN
Landscape Installation	18	\$46,620	\$13,236	28.4%
Irrigation	18	\$22,378	\$11,153	49.8%
Seasonal Cleanup	18	\$15,851	\$9,324	58.8%
Maintenance	18	\$12,121	\$6,889	56.8%

MANAGEMENT RECOMMENDATIONS



Review installation estimates against current material and crew costs.



Plan crew capacity around recurring maintenance and scheduled projects.



Monitor overtime before accepting additional installation work.



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MONTHLY BUSINESS REPORT · PAGE 4 OF 4

Monthly Management Analysis

What does the complete picture mean?

GreenScape Landscaping

Sep 2026

AI-assisted interpretation · grounded in deterministic report facts

01 OVERALL ASSESSMENT

GreenScape has a believable seasonal operating rhythm: recurring maintenance alongside larger installation and irrigation jobs. The current month should be read against both the summer peak and the corresponding prior-year month. Growth creates opportunity, but margin discipline remains the management priority.

02 FINANCIAL PERFORMANCE

The business generates revenue across maintenance, installation, irrigation and cleanup. Installation has a larger materials burden than recurring maintenance. Recent labor-rate and materials increases make it useful to review estimates by service category rather than apply one pricing assumption across the business. The financial comparison and service tables provide the evidence for that review.

03 OPERATIONAL PERFORMANCE

Job volume rose through spring and summer before easing into autumn. Overtime accompanies the busier summer schedule. Review whether crews are allocated to the right service categories, whether installation estimates allow sufficient labor time, and whether maintenance commitments leave realistic capacity for project work.

04 MANAGEMENT OUTLOOK

Use the existing report to assess those actions each month. This outlook identifies management priorities; it is not a forecast or a guarantee of future results.



REPORT DATA PROFILE

Data Coverage & Quality

GreenScape Landscaping · September 2026 · Report V1

Transparent by design

What we had, what we did not have, and what that means.

DATA COVERAGE

Complete

100% of trusted essential data elements

DATA QUALITY

Pass

Quality is evaluated separately from coverage.

HISTORICAL DEPTH

13 months

Year over year

COVERAGE

Trusted data available

100%

Coverage measures which essential data elements were reliably available. It does not mean the remaining percentage is incorrect data.

COVERAGE TIER

Complete

✗ Insufficient

The minimum reliable financial dataset is not available. A management report must not be published.

◆ Core

Reliable core financial inputs are available for a management report.

↗ Operational

Core financial data plus operational/job-level information are available.

✓ Complete · Your tier

All essential capabilities under this publication's original coverage policy were supported. This historical classification is preserved; it is not an independent audit.

SOURCES

What supported this report

✓ Sales

✓ Expenses

✓ Payroll

HISTORY

Comparison baseline

Year over year

Compared with the same month last year (September 2025).
At least 13 months of historical depth are available.

ESSENTIAL DATA ELEMENTS

Available and missing

14 available · 0 missing/review

✓ Sales transaction date

✓ Expense cost type

✓ Sales service category

✓ Expense job / project ID

✓ Sales revenue

✓ Payroll pay date

✓ Payroll job / project ID

✓ Expense category

✓ Expense transaction date

✓ Total labor cost

✓ Total labor hours

✓ Expense amount

✓ Sales job / project ID

✓ Overtime hours

ANALYSIS CAPABILITY

What this dataset supports

- ☒ Overtime
- ☒ Labor Hours
- ☒ Jobs Summary
- ☒ Financial Core
- ☒ Expense Breakdown
- ☒ Job Profitability
- ☒ Revenue By Service
- ☒ Avg Labor Cost Hour
- ☒ Service Profitability

Explore the report’s source audit trail

AUDIT TRAIL

Files used for this report

Expenses	75 rows · SHA-256 8afb366d3e1...
SYNTHETIC_GreenScape_expenses_2026-09.synthetic.json	
Payroll	72 rows · SHA-256 d62fb133a23c...
SYNTHETIC_GreenScape_payroll_2026-09.synthetic.json	
Sales	72 rows · SHA-256 b0eeea1ae1a8...
SYNTHETIC_GreenScape_sales_2026-09.synthetic.json	